



## ***PART VII - Soybeans cont...***

Production to count means the amount of the harvested crop meeting one or more of these specific quality standards:

- ii. For the purpose of calculating production to count, the following conversion factors may be used: MT = metric tonnes = 2,204 pounds
- jj. For soybeans stored in bins - 1 cubic foot equals 0.8 bushels
- kk. For soybeans sold off farm, the sales weight adjusted for moisture before dockage (MT) will be used.
- ll. All soybean weights will be adjusted to the standard moisture content when wet weights are provided.
- mm.  $\text{Adjusted weight} = (\text{actual weight}) \times (100 - \text{actual moisture content}) / (100 - \text{standard moisture content})$
- nn. Production to count means total production before dockage with a moisture adjustment expressed in metric tonnes. This production will be considered production to count whether sold or fed on the farm.
- oo. Standard Adjustments used:

<b>Crop</b>	<b>Bushel Weight</b>	<b>Standard Moisture %</b>
Soybeans	60 lbs.	14.0

The insured must provide sales receipts for all crop sales and these receipts should include the date, net weight and moisture content. The Corporation shall consider the crop to be dry if moisture levels are not provided. If the purchaser is unable to supply the required information the Corporation must be notified immediately after harvest or on delivery of the crop and must have access to the crop so it can be measured and sampled to determine the total yield and moisture content.

It is the responsibility of the insured to establish the marketability of all harvested crops. If the insured establishes that the crop is non-marketable the Corporation must be notified and an appeal filed, before the end of the appeal period, in order for adjustments to be considered. The insured is responsible for sampling the crop and for all costs incurred to test the crop to establish the end use or marketability.